



# MEDTEC India



SHOW  
CASE

*International Conference and Exhibition on  
Medical Device Design and Manufacturing  
in India*

19-20 October 2011  
Nehru Centre  
Mumbai, India

*Media partners*

medtechinsider India

**MDDI**  
MEDICAL DEVICE AND DIAGNOSTIC INDUSTRY

**Qmed**  
QUALIFIED Suppliers to  
the Medical Device Industry

EUROPEAN MEDICAL  
DEVICE TECHNOLOGY  
**emdt**

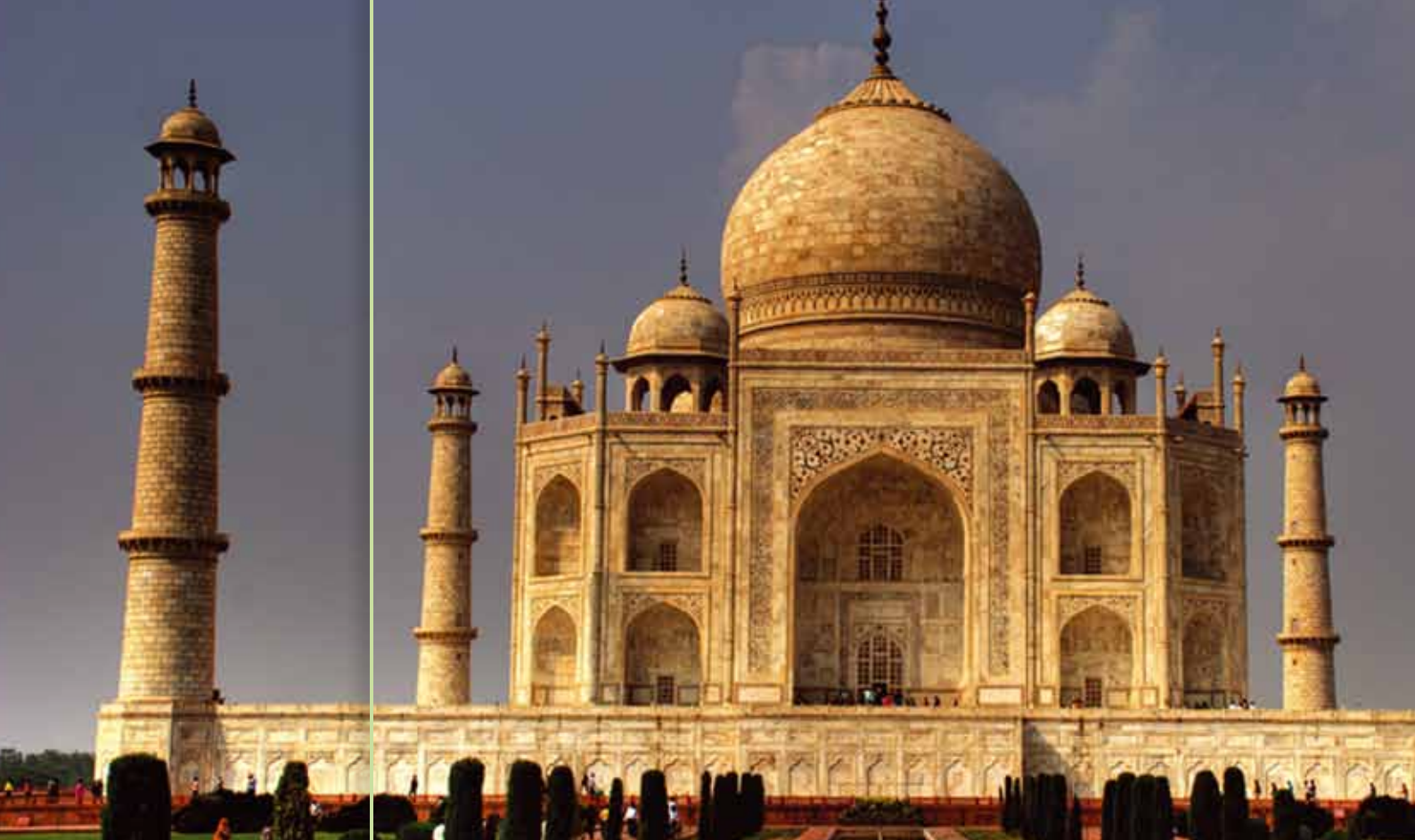
**CMDM**  
China Medical Device Manufacturer

**jmd&mt**  
Japan Medical Design & Manufacturing Technology

Medical Product Manufacturing News  
**MPMN**

  
**UBM**  
Canon

[www.medtecindia.com](http://www.medtecindia.com)



## ***A Unique Insight into a Booming Market***

India is an ever-growing market. With a booming middle-class and private healthcare on the up, India is ready for the MEDTEC India exhibition and conference 2011. For exhibitors, it's a great showcase for their products. One that provides a unique insight into every aspect of medical-device technology as it relates to India-based medical manufacturers.

MEDTEC India will be alive with leading international suppliers showcasing raw materials, biomaterials, manufacturing and automation technology, packaging, sterilization and more. If you develop medical devices, you'll be able to find all the expertise, products and techniques you need to build a product to pass FDA registration procedures.

For the hotel-based exhibition, you'll get a rigid 3 x 2 metre (10' x 6') stand featuring hard walls, carpet, lighting, display case and power socket. Simply bring your wall displays and samples – no pop-up or custom package stand is needed.

In the key papers, there's a wealth of information available for manufacturers in India. Learn how to build and develop products for export, how to comply with good manufacturing principles, and come right up-to-date on the latest technical developments in medical technology.





## **An Increasingly Affluent Market**

China has long been recognized as the world's most populous country. But all that's set to change. India is shortly forecast to overtake China in numbers and is growing fast in terms of economic strength. India's economy is less affected by the worldwide downturn and relies less on the good fortunes of the West. This has resulted in a rapid swelling of India's middle-class to around 90 million, a figure forecast to explode by around 17% every year to 268 million by 2015. That's a number of middle-class citizens roughly equal to the entire population of the United States.

Where does this leave the medical device sector? This huge population is hugely dependent on private healthcare – so the opportunities in the medical device sector are too good to miss. In this market that's about to erupt, getting in early is vital. Hence the recent flurry of multinational medical OEMs making and announcing new products and making mergers and acquisitions.

It's a market fuelled by increased affluence and driven by the cardiovascular, orthopedic, ophthalmic and diagnostic-imaging sectors. During the next seven years, the key cardiovascular and orthopedic sectors are forecast to explode at a rate of 13% and 11% respectively.





## **A World Leader in Medical Device Communications**

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MEDTEC India is organized by UBM Canon, the world leader in information for the global medical-device design and manufacturing industry. Every year, over 350,000 professionals from the medical-device industry visit UBM Canon's trade fairs and conferences and read the company's publications.

From offices that span the world, UBM Canon produces and promotes first-class events for the medical device and life-sciences manufacturing industries. The company's shows are unrivalled both in number and quality.

UBM Canon's trade publications for the life science design and manufacturing industry include:

- Medical Device and Diagnostic Industry, USA
- Medical Product Manufacturing News, USA
- European Medical Device Technology
- IVD Technology, USA/Europe
- Pharmaceutical and Medical Packaging News, USA/Europe
- China Medical Device Manufacturer, Chinese language
- Japan Medical Design and Manufacturing Technology, Japanese language

And coming soon: Indian Medical Device Technology

### **Contact UBM Canon**

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